

Individual General Agency Contacts for New Agents

If you are not credentialed to market CareFirst Individual products, please contact a qualified Individual General Agency from the list below for assistance:

AP Benefit Advisors, LLC dba IMC

Matthew McDevitt, Rockville, MD
502-547-2337
matt@agent-link.net

Trish Strohman, Hunt Valley, MD
410-771-5500
tstrohman@assuredpartners.com

Benefit Indemnity Corporation

Rodger Bayne, Towson, MD
443-275-7400
Rodger.bayne@benefitindemnity.co

BenefitMall

Tiffany Stiller
Consumer Products Division, Towson, MD
817-731-3355
individualcontracting@benefitmall.com

CBIZ—M. T. Donahoe & Associates

Heather Edwards, Columbia, MD
800-231-1559
hedwards@cbiz.com

Corporate Coverage, LLC

Melanie Epstein, Timonium, MD
410-844-4144
melanie@corporatecoverage.com

Employee Benefits Corporation of America

Wendy Zindler, McLean, VA
703-760-0707
wzindler@ebca.com

Group Benefit Services

David Cardwell, Sr., Hunt Valley, MD
410-832-1300
dcardwellsr@gbsio.net

Hamilton Insurance Agency (HIA)

David E. Mosier, Fairfax, VA
703-359-8100 Ext. 210
dmosier@hamiltoninsurance.com

Kelly & Associates

Christie Opitz, Sparks, MD
410-527-3400
copitz@kellyway.com

Pinion Financial Services, LLC

Sheila Pinion, Chevy Chase, MD
301-652-4000 or 800-296-4427
sheila@pinionfinancial.com

Potomac Basin Group

Jaclyn Lorden, Beltsville, MD
301-458-2146
jaclyn.lorden@nfp.com

Other (indicate below)

Brokerage: _____

Contact: _____

Phone: _____

Block Transfer

To process a transfer, we must have a letter from the brokerage firm or broker through whom the business was originally placed. This letter should advise us to transfer a specific block of business to another brokerage firm. The letter must be submitted to us on the letterhead of the agent's former agency.

Commissions are paid the same when using a contractor or direct broker.

Print Contracted Broker/ Agency Name: _____